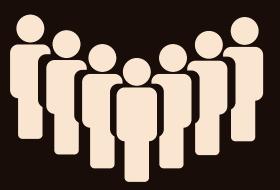


MARKET UPDATE 2021 IN SUMMARY

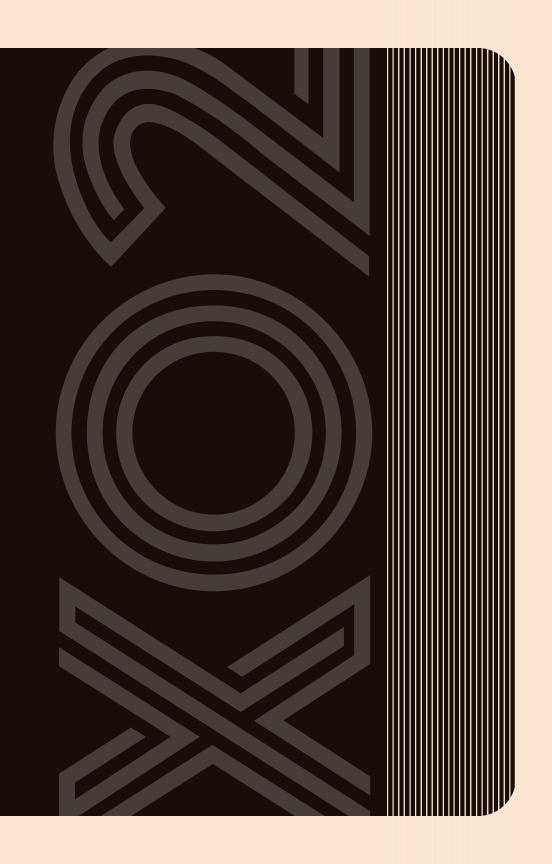
- By March of 2021, new construction condo sales posted the second-highest March for condo sales since 2000
- April saw new condo sales being the highest since 2000
- May, sales were 10% above the 10-year average

- June, Sales were 13% above the 10-year average.
- July, slowed slightly in line with the historical average
- August highest number of new condos sold in August on record, up 35% over August 2020 and 129% above the 10-year average

IMMIGRATION



- Immigration plays a huge part in our Buyers' circle.
- Canada is comfortably on track to meet its goal of 401,000 new permanent residents this year with the largest percentage landing in Toronto
- 2021 will see Immigration numbers increase to **411,000** & 2023 will increase to **421,000**
- In fact with Ontario's population growing rapidly our province will need about 1 million new homes over the next 10 years.
- We should encourage our buyers to get into the market now.



THE RENTAL MARKET HAS REBOUNDED!

- The Rental Market is picking up the pace and is now comfortably back at pre covid levels.
- World class, top ranked school in TO have brought back waves of international students resulting in rental bidding wars throughout the city.
- StatsCan is projecting over 1 million international students in **2022. 49%** are at the University level and will need Rental accommodation.



STRONG-RENTALS FOR XO2

- MLS rental rate in the King and Dufferin area is \$3.86 per sq. ft.
- The average days on the market is only 12 days.
- Over 50% of households in the king west neighbourhood are renters.

WHAT IS EXPECTED IN 2022



- Increase immigration and the return of almost 1 million international students to our world class educational facilities will contribute to the increase in demand
- Our construction industry is not able to build enough housing stock to meet the increased demand.
- Ontario needs to add 1 million new homes approximately 100,000 homes per year to keep up with population growth. At the current rate of construction Ontario is already short of approximately 70,000 new homes.



GET YOUR CLIENTS TO BUY NOW!





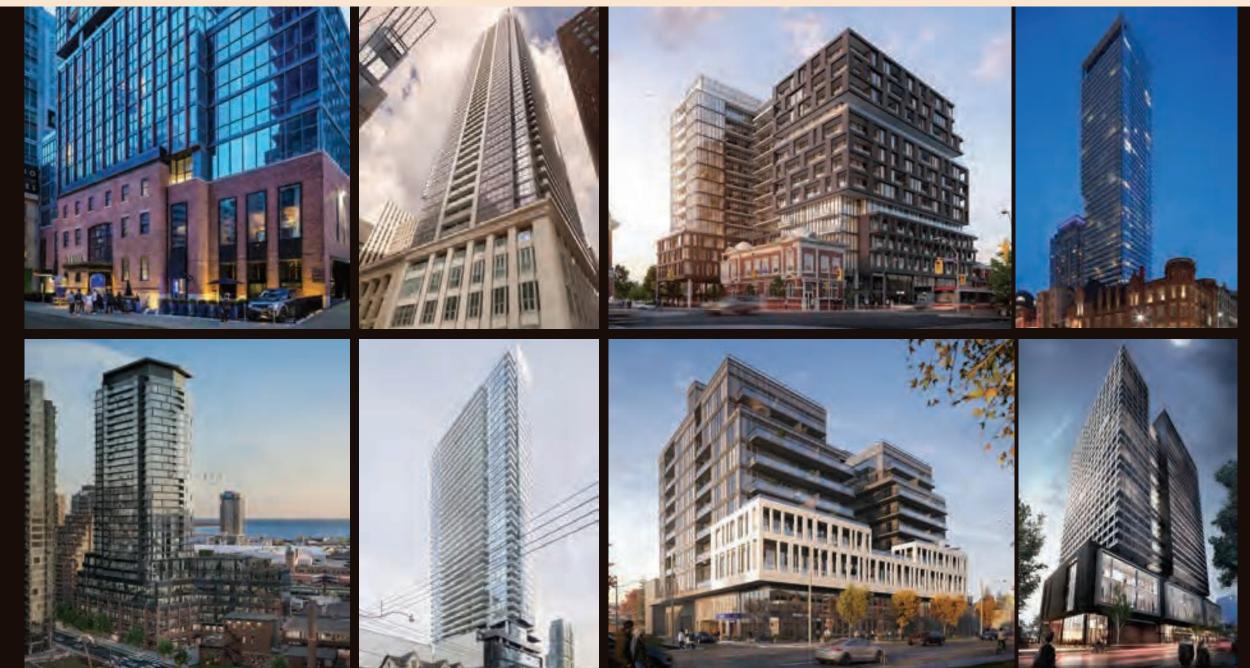
Tarion-approved builder with over 30 years of experience in creating thriving residential and commercial communities

Built 20+ projects with over 7,000 homes in Toronto



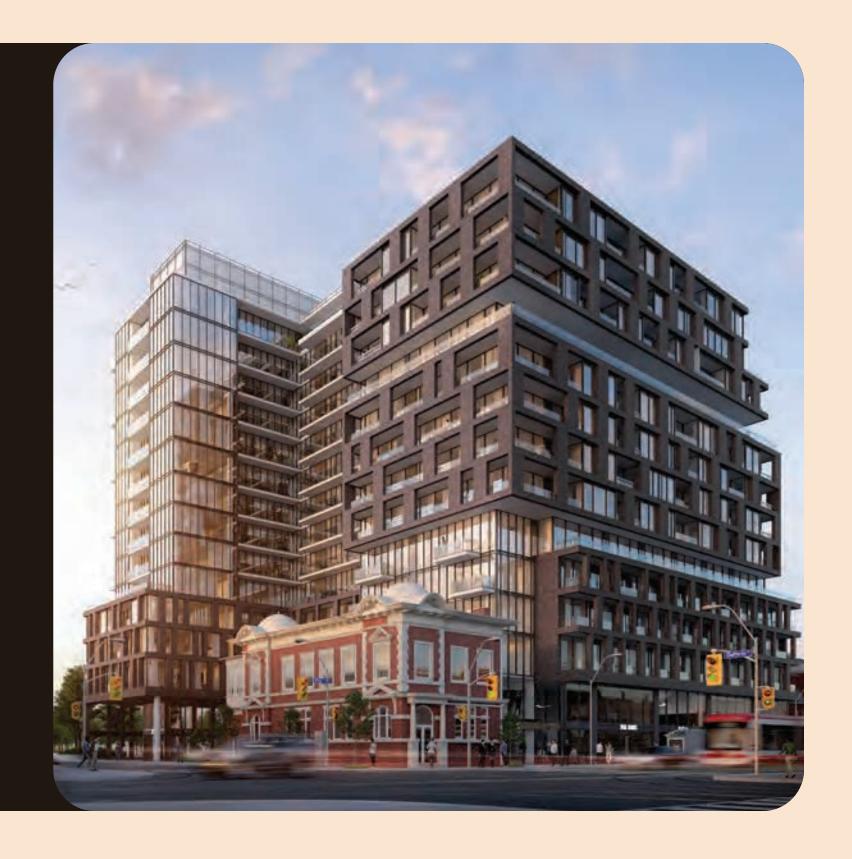
With more than 50 years of successful operations in real estate development and property management, Pinedale Properties has established itself as a leader in the Toronto business community.

BISHA HOTEL & RESIDENCES INDX XO CONDOS KARMA





OCCUPANCY COMMENCING 2023



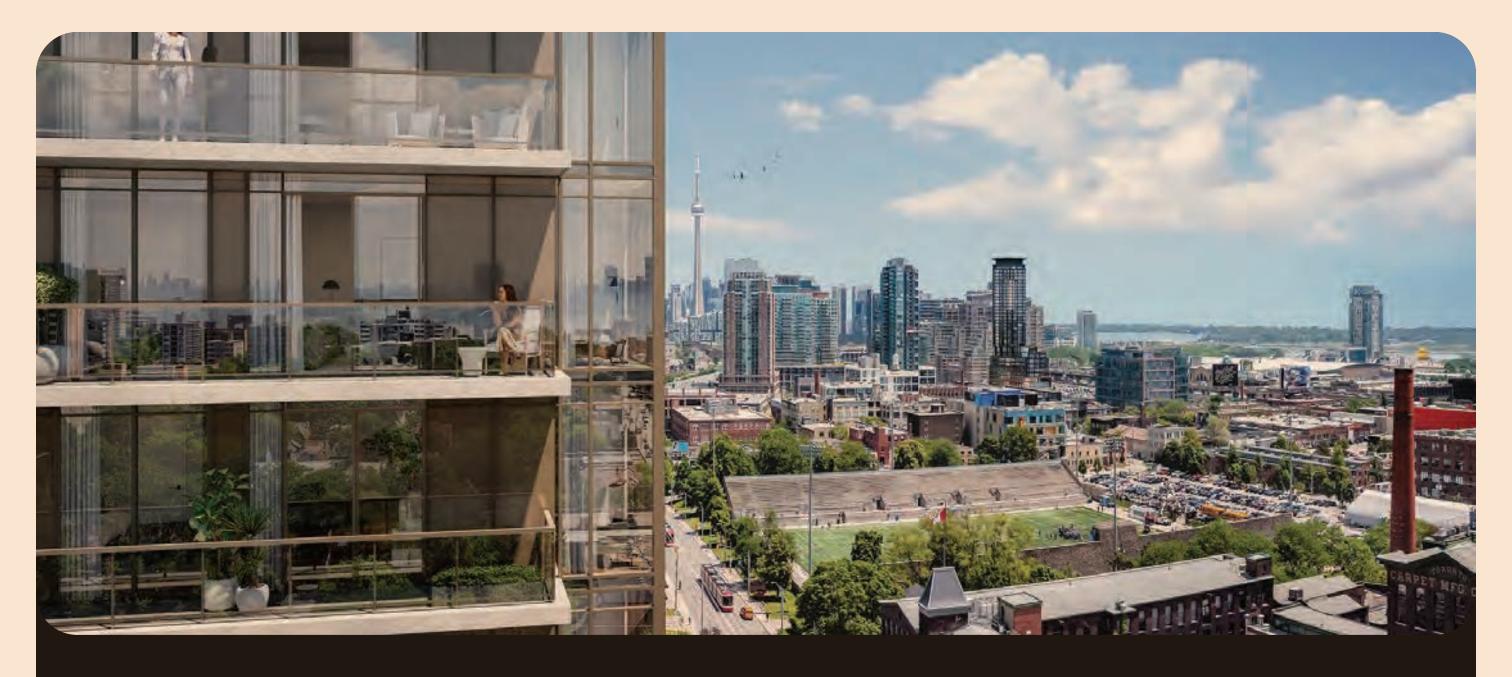


1182 KING STREET WEST

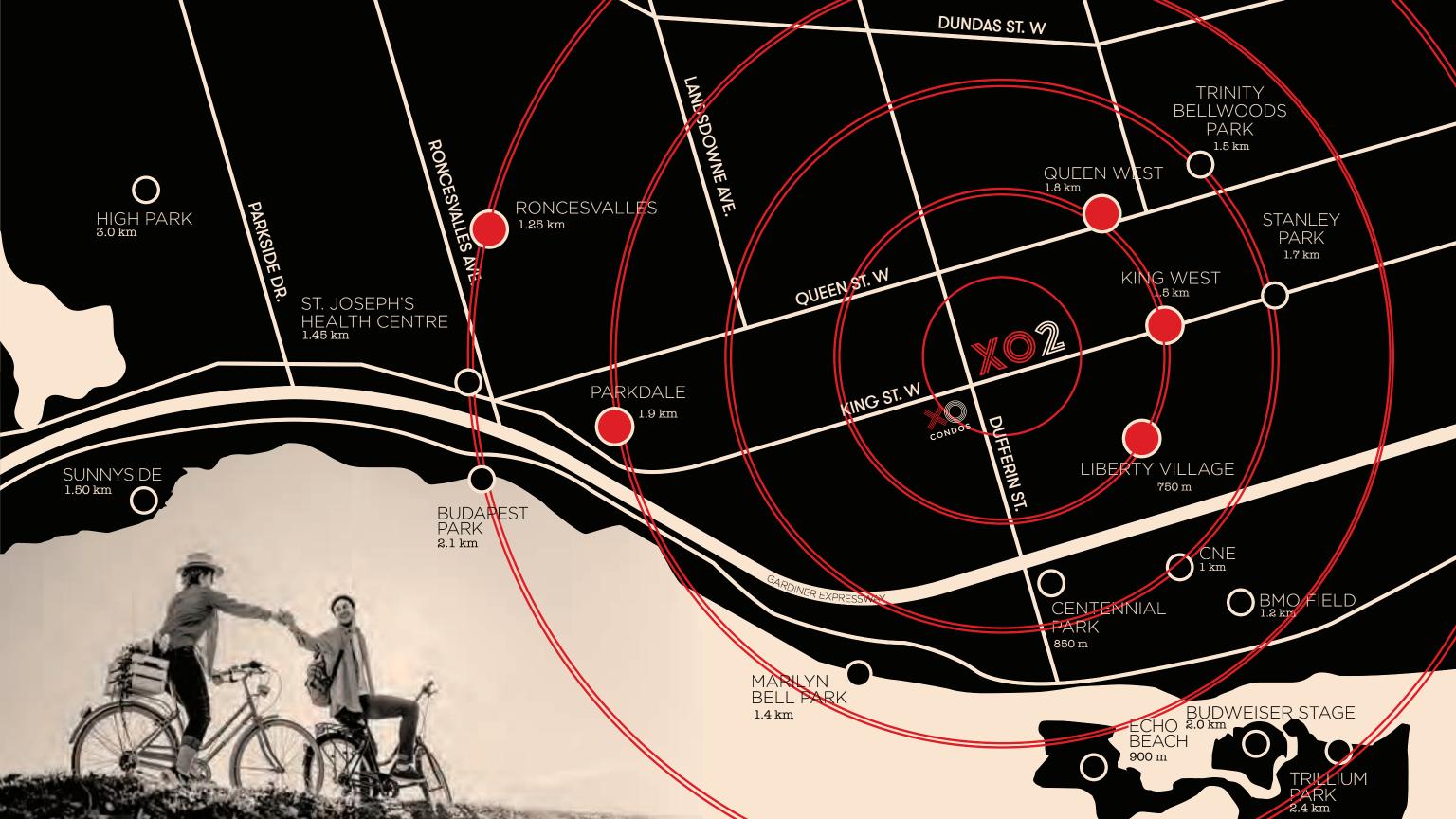
19 storeys410 units

COMING JANUARY 2022



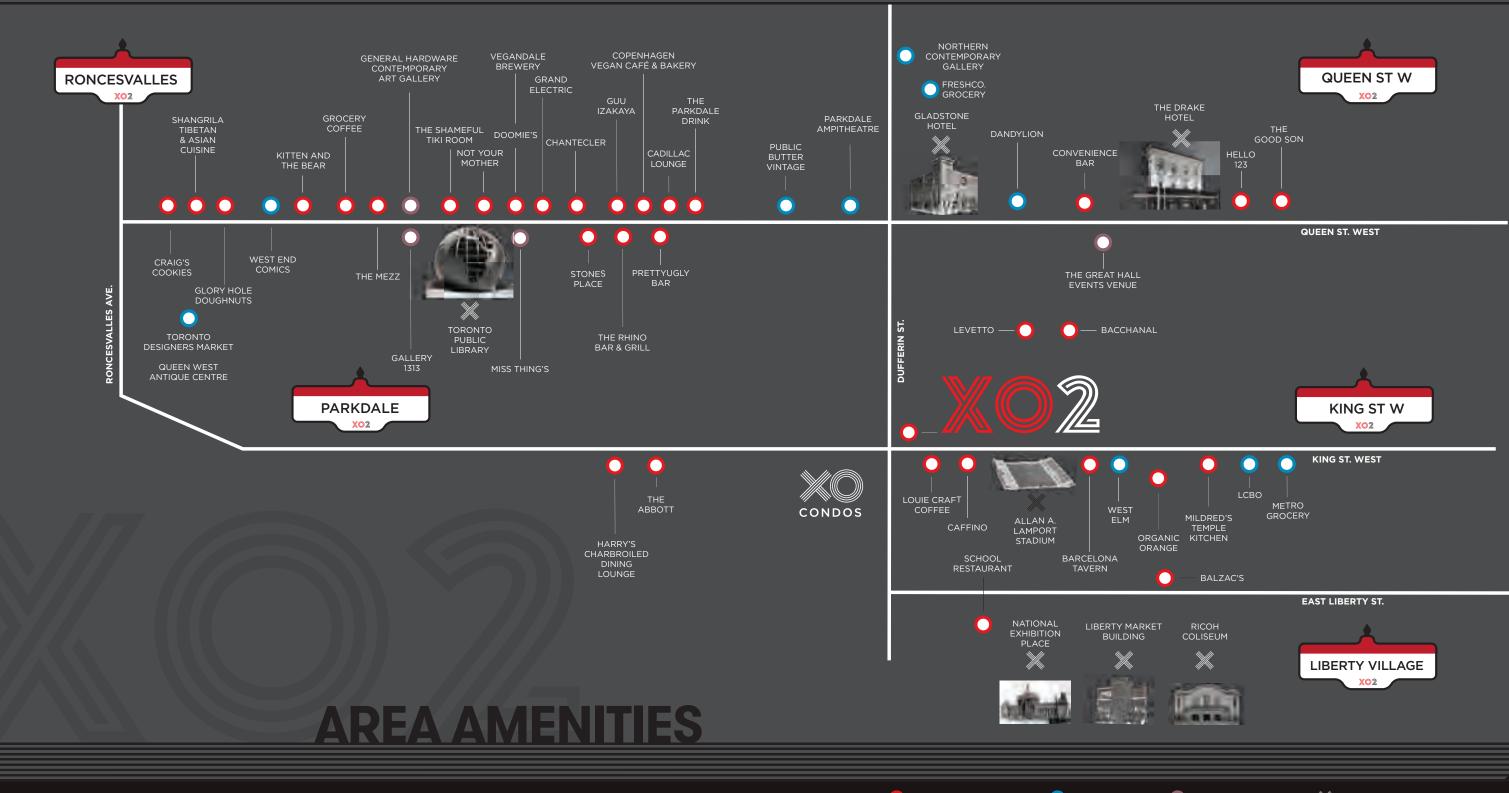


Located just minutes from the bustling Waterfront and Liberty Village



THE NEIGHBOURHOOD





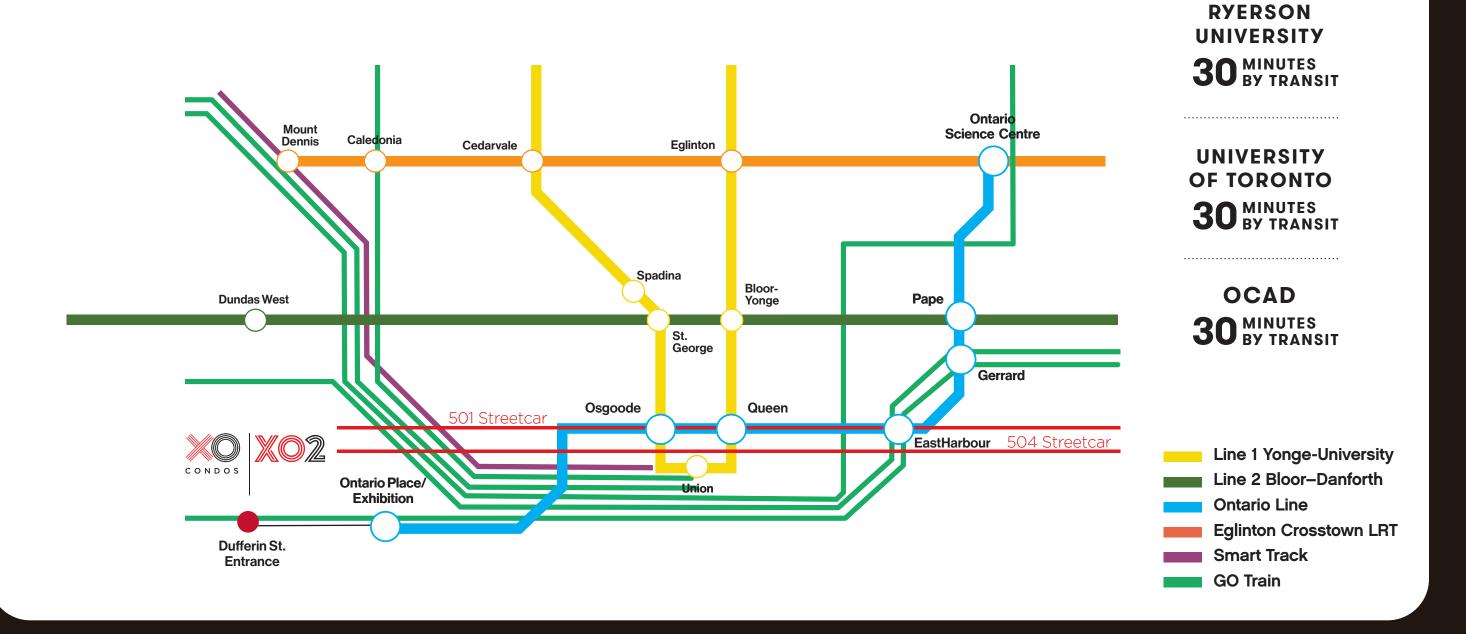








NEW TRANSIT HUB



$CLE\Lambda R$

LIFETIME DEVELOPMENTS IS PROUD TO BE A STRATEGIC PARTNER OF CLEAR INC.,

A TORONTO-BASED LEADER IN WATER AND AIR FILTRATION TECHNOLOGY, WITH AN AIM TO ELEVATE THE MEANING OF HEALTHY LIVING BY IMPROVING THE QUALITY OF INDOOR AIR AND WATER.

Clear Inc. technologies work to combat against Sick Building Syndrome, Building Related Illness, Waterborne Disease Outbreak and Last Mile Effect. At XO2, feel safe knowing you've arrived home to a clean environment — all shared amenities spaces, including elevators, will be outfitted with top-of-the-line air and water filtration technology.

AIR SYSTEM

- The world's smartest air purification technology purified, cleanses and disinfects indoor air while monitoring its quality in real time
- Patented, EPA-approved Sterionizer and Ray Filter combined with UVC LEDs target and disinfect indoor air from bacteria, viruses, fungus, mould and odours
- Four levels of purification to remove particulate, microbiological chemical contaminants and odours, in addition to standard smoke and CO2 alarm functions
- The Sterionizer™ uses
 patented bipolar ionization
 technology, generating
 positive and negative ions
 as found in nature. EPA and
 CSA Approved, this machine
 is designed to kill 97.9% of
 viruses, particularly those
 larger than 0.03µ

WATER SYSTEM

- The Hyrdo-Optic[™] UV Water System is a centralized, chemical-free method to treat building water that is designed to kill 99.99% of viruses and bacteria, resulting in pharmaceutical grade, microbiologically pure water without the use of chemicals
- The unique Total Internal Reflection™ technology maximizes the UV light's rays by repeatedly reflecting them inside the chamber. This ensures a more even UV dose distribution, resulting in safe and healthy drinking water



XO2 BUILDING FLOORPLATE



